

EXPRESSION OF INTEREST (EOI)

FOR

DEVELOPMENT, FINANCING, CONSTRUCTION, OPERATION AND TRANSFER OF SOLAR PV AND BATTERY ENERGY STORAGE SYSTEMS UNDER A BUILD–OPERATE–TRANSFER (BOT) MODEL

SOMALILAND ENERGY AND SECURITY ACCESS (SESA) PROGRAM

Portfolio Capacity: Up to 6 MW across Six (6) Cities

1. INVITATION TO SUBMIT EXPRESSIONS OF INTEREST

AWSA International Ltd, acting on behalf of the Government of Somaliland, hereby invites suitably qualified and experienced firms, consortia, and joint ventures to submit Expressions of Interest (EOIs) for participation in the development, financing, construction, operation, and eventual transfer of solar photovoltaic (PV) and battery energy storage system (BESS) projects under a Build–Operate–Transfer (BOT) model.

These projects form part of the **Somaliland Energy and Security Access (SESA) Program**, a Government-endorsed national initiative aimed at expanding secure, reliable, and affordable electricity access while strengthening national energy security and resilience.

2. BACKGROUND AND OBJECTIVES

The Government of Somaliland has identified access to reliable and secure energy as a strategic priority for economic development, service delivery, and national security. In response, the **SESA Program** has been established to accelerate the deployment of decentralized and resilient renewable energy infrastructure in priority towns and settlements.

AWSA International Ltd has been appointed as the Program Owner and Lead Implementing Partner, responsible for program coordination, transaction structuring, and engagement with private sector partners.

The objective of this EOI is to identify capable private sector partners with the technical, financial, and operational capacity to deliver BOT-based renewable energy solutions under the SESA Program.

3. SCOPE OF THE PROJECTS

The scope of the SESA Program under this EOI includes:

- Development of solar PV generation facilities
- Integration of **Battery Energy Storage Systems (BESS)**
- Hybrid inverters and energy management systems
- Associated balance-of-plant and low-voltage distribution infrastructure where required
- Operation and maintenance of the facilities during the concession period
- Transfer of assets to the Government of Somaliland at the end of the BOT term

The projects will be implemented across six (6) cities in Somaliland, with a combined indicative installed capacity of up to **6 MW**. Individual project sizes will vary from mini-grid to town-scale systems depending on site-specific demand and infrastructure conditions.

4. PROJECT DELIVERY AND FINANCING MODEL

Projects are intended to be implemented under a fully privately financed Build–Operate–Transfer (BOT) model.

Under this arrangement:

- The private partner will be responsible for project development, financing, construction, operation, and maintenance
- AWSA International Ltd will provide program coordination, government interface, and transaction support
- The Government of Somaliland will facilitate approvals, land access, and institutional coordination as applicable

Final financing structures, concession terms, and risk allocation will be agreed during subsequent project development stages.

5. ELIGIBILITY AND MINIMUM REQUIREMENTS

Interested parties should demonstrate:

- Proven experience in solar PV and energy storage projects
- Experience with BOT, PPP, or concession-based infrastructure delivery
- Capacity to mobilize project financing for portfolios in the **1–10 MW range**
- EPC and/or long-term O&M capability
- Experience operating in Africa and/or remote or fragile environments

Joint ventures and consortia are permitted.

6. INFORMATION TO BE SUBMITTED

Interested parties are requested to submit an EOI containing the following information:

1. Company profile and legal status
2. Relevant project experience and references
3. Description of technical and operational capabilities
4. Experience in BOT or similar delivery models
5. Indicative interest in participation under the SESA Program

Submissions should be concise and limited to information relevant to this EOI.

7. EVALUATION AND NEXT STEPS

EOI submissions will be reviewed to assess:

- Technical competence
- Financial and delivery capacity
- Relevant experience
- Strategic fit with the objectives of the SESA Program

Shortlisted parties may be invited to participate in:

- Further technical discussions
- Access to detailed project information
- Subsequent procurement stages, including selective tendering, RFP issuance, or negotiated BOT arrangements

8. DISCLAIMER

This Expression of Interest is issued under the **Somaliland Energy and Security Access (SESA) Program** to identify qualified and interested partners for potential collaboration on Build–Operate–Transfer (BOT) energy projects. Submission of an EOI does not constitute a contractual commitment by any party; however, responses will be considered as part of the partner identification, technical engagement, and subsequent project development and BOT structuring processes under the Program.

9. SUBMISSION DETAILS

Expressions of Interest should be submitted electronically to:

Email: info@sesa-somaliland.energy

www.sesa-somaliland.energy

AWSA International Ltd
On behalf of the Government of Somaliland